

UNDERSTANDING SALES, LEASES, AND LICENSES IN A GLOBAL PERSPECTIVE



MICHAEL L. RUSTAD

Understanding Sales Leases And Licenses In A Global Perspective

CH Cherryholmes



Understanding Sales Leases And Licenses In A Global Perspective:

Understanding Sales, Leases, and Licenses in a Global Perspective Michael Rustad, 2008 This book analyzes the full range of complex legal issues that arise from domestic and international sales leases and licenses The author outlines preventive law tactics and planning strategies for all important aspects of domestic and cross border sales leases and licenses The concepts of international contract law are illustrated through the activities of a hypothetical import export company The use of the hypothetical teaches practical as well as doctrinal principles of domestic and international contract law This book uses practical examples and explanations to compare and contrast UCC Article 2 with CISG but also places licensing and leases in a global context The book is divided into three parts so that individual instructors may select particular subjects which they wish to cover in the order of their choosing Each chapter provides helpful hints practice points and practice problems in an accessible format This comparative commercial law book is the first to provide extensive coverage of procedural cultural and localization issues in cross border commerce The book is appropriate for a course in international contract law sales and leases or comparative commercial law

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English Sales Law Vs. Vienna Convention On CISG Dr. V.V.L.N. Sastry, 2020-05-04 This research provides an analysis of the comparison between the English sales law and the Vienna Convention on Contracts for the International Sale of Goods CISG The two laws have different features that explain the preference of commercial merchants towards the use of the English sales law It is in this context a secondary study subjected to narrative review into how do the features of the English sales law compare with the features of the CISG Act and what

competitive advantages and disadvantages do the English sales law and the CISG Act present over each other and what features distinguish English Sales Law from CISG to make international businesspersons prefer operating under the English sales law to operating under the CISG will help understand the intricacies that make English sales law a preferred choice The ambiguity of the CISG is one of the factors that reduces its attractiveness Uncertainty in the interpretation of CISG is one of the main reasons as to why it is unattractive in facilitating international commercial transactions In some instances the courts may issue contradictory interpretations of the law In addition CISG is a fragmentary law as opposed to English sales law which is a comprehensive body of law The paper also provides a recommendation on how to tackle some of the limitations inherent in CISG Lastly the findings of the study aid in improving the understanding of how best businessmen can make use of and work within the boundaries of the legal English Sales Law as well as of the CISG with an aim to bring about growth in businesses

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to provide guidance to law practitioners and students alike International Contracting is an excellent single volume reference that highlights the different issues relating to a variety of contracts I recommend it to drafting attorneys writing domestic as well as transborder contracts Christopher E Howard complex commercial transactions and development projects Managing Partner Pierce Atwood LLP Portland Maine The latest edition of Professor DiMatteo s International Contracting constitutes a broad yet detailed coverage of international contract law and laws as well as international practice It drills down into the level of detail that supplies invaluable practical guidance of the sort not to be found in other publications Professor Michael G Bridge London School of Economics International Contracting is an ideal source for practitioners whether of the civil or common law It also provides a concise review of international contracting issues and practices for the scholar and student interested in this area of law I highly recommend it as a general resource on the topic Michel Cannarsa Dean Professor Lyon Catholic University

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